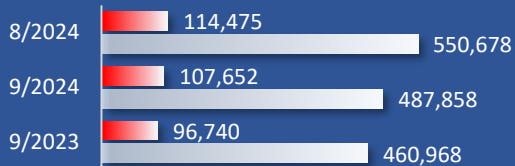


### CONTAINER (TEU)

■ OVERS ■ DOM



### GENERAL CARGO (TH TON)



### VEHICLE (UNIT)



In September 2024, the total container cargo throughput in the Hai Phong area reached 595,510 TEUs, down 10% compared to August 2024 but up 7% compared to the same period in 2023.

The total throughput of general cargo reached 1.54 million tons, a 23% rise from August and a 3% increase from the same period in 2023.

RORO cargo throughput reached 8,243 vehicles, equivalent to 95% of the volume in August 2024 and nearly three times higher than the same period in 2023.

## SHARP INCREASE IN IMPORTED CARS THROUGH HAI PHONG IN THE FIRST 9 MONTHS OF 2024

In the first nine months of 2024, car import-export activities in the Hai Phong area saw significant growth, with total throughput reaching 52,499 vehicles, surpassing the full-year total of 2023, which was 49,864 vehicles. This indicates a strong recovery and expansion of Vietnam's automobile market after a previous downturn. The key reason are likely the global supply chain recovery and rising domestic demand following pandemic disruptions.

According to preliminary reports from the General Statistics Office, as of September 2024, the total number of imported CBU cars in Vietnam was estimated at 124,909 units, valued at around \$2.566 billion, up 32.6% in volume and 16% in value compared to the same period in 2023.

With this growth momentum, car import-export volume through Hai Phong is expected to continue rising in the remaining months of 2024.



## ENHANCING OPERATIONAL CAPACITY THROUGH NEW INVESTMENT AT TAN VU AND DINH VU PORT

In October 2024, Port Of Hai Phong received 5 specialized terminal tractors to enhance operational capacity at Tan Vu port. Additionally, in 2025, the Port of Haiphong will continue to add more specialized transport vehicles to improve operational efficiency and gradually replace old vehicles with modern and eco-friendly alternatives.

In line with the plan to enhance the capacity for accommodating larger vessels and dredging the channel to a depth of -8.5 meters to Tan Vu and Dinh Vu, Port of Haiphong has decided to invest and implement this project in 2025, including the addition of 03 STS (Gantry cranes) for both Dinh Vu and Tan Vu ports.

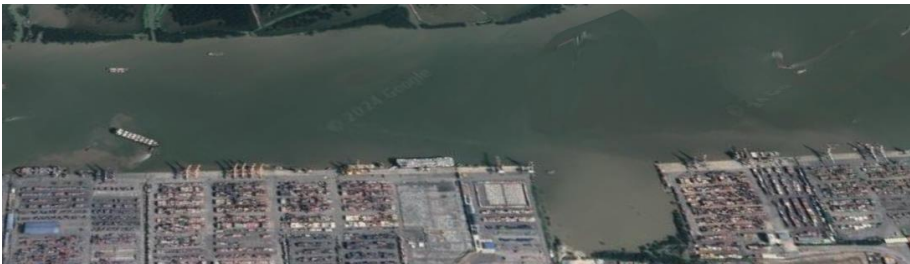
Thus, with the advantage of 8 existing berths (2 at Dinh Vu, 5 at Tan Vu, and 1 at VIMC Dinh Vu) and the largest fleet of specialized equipment in Haiphong area, Port of Haiphong is capable of simultaneously handling 8 vessels at Dinh Vu and Tan Vu.

## CHANNEL DREDGING PLAN FROM NAM DINH VU PORT TO TAN VU AND DINH VU PORT

In September 2024, following a proposal from the Port of Haiphong, the Ministry of Transport (MOT) issued a directive to the Vietnam Maritime Administration (Vinamarine) to guide the Port of Hai Phong in developing a plan and providing the necessary information to submit to the MOT for approval. This plan involves dredging the maritime channel to a depth of -8.5 meters for the section from upstream of Nam Hai Dinh Vu Port to Tan Vu terminal and Dinh Vu Port.

Subsequently, on October 3rd, Vinamarine submitted report No. 4609/CHHVN-KHDT to the MOT, proposing a dredging and upgrading plan for the maritime channel. This proposal aligns with the MOT's master plan and directive to dredge the channel from -7.0 meters to -8.5 meters.

Based on the reports from the Port of Haiphong and the recommendations from the Vinamarine, the MOT is expected to soon approve the initiative. This will allow the Port of Haiphong to carry out the dredging of the channel from upstream of Nam Hai Dinh Vu Port to Dinh Vu Port, ensuring consistent channel depth throughout the Nam Dinh Vu - Tan Vu - Dinh Vu route. The project will enhance the investment efficiency of ports in Haiphong area and increase the capacity for shipping lines that call at Haiphong port.



## PORT OF HAI PHONG' DELEGATION PARTICIPATES IN THE 30TH ANNIVERSARY CELEBRATION OF THE VIETNAM SEAPORTS ASSOCIATION

On September 12<sup>th</sup>, the Vietnam Seaports Association (VPA) held a ceremony to celebrate its 30th anniversary and the 2024 VPA Annual Conference in Ho Chi Minh City.

Starting with 24 founding member ports, VPA has grown to 82 members of port operator over the past 30 years. The volume of goods passing through VPA member ports has developed significantly, accounting for approximately 60% of general cargo, bulk cargo, and liquid cargo, and about 90% of the country's container volume. By the end of 2023, 81 member ports of the association handled over 359 million tons of import and export goods, including more than 17.7 million TEUs of containers. Over three decades of building, connecting, and maturing, VPA has become a "common home" for enterprises involved in the operation and development of Vietnam's seaports.

With a proud history of 150 years' establishment and development, Port Of Hai Phong is honored to host the 10th Congress of the Vietnam Seaports Association (VPA) in Hai Phong city.



## HOANG DIEU PORT ACHIEVES GOALS FOR 2024 EARLY

As of August 15, 2024, Hoang Dieu Port has successfully completed production and business targets for 2024, achieving this milestone 4 to 5 months ahead of schedule. The cargo throughput reached 4.75 million tons, a 50% increase compared to the same period in 2023 and fulfilling the 2024 target. Revenue reached 102% of the plan, marking a 52% increase, while pre-tax profit hit to 213% of the yearly plan, reflecting a 140% rise from the same period last year. The average income for employees at Hoang Dieu Port reached 23.7 million VND per person per month.

To achieve these results, Hoang Dieu Port implemented several key tasks and specific solutions at the beginning of 2024. This included maintaining market share for traditional imported-exported goods such as equipment, timber, fertilizers, iron and steel, ores, and bulk coal, etc; efforts to seek new customers and expanded auxiliary services to increase revenue.

In the remaining months of 2024, Hoang Dieu Port will optimize its workforce, enhance logistics cooperation, and implement flexible pricing policies to further exceed its production and business targets for the 2024.